

# Intelligent Automation Opportunity Assessment & Proof of Concept

Rapidly identify, validate, and realize intelligent automation value—within 90 days

The Intelligent Automation (IA) Opportunity Assessment & Proof of Concept (PoC) is a structured, outcomes-focused engagement designed to help mid-sized organizations move from curiosity about AI, machine learning (ML), and robotic process automation (RPA), to proven business value.

Through a rapid, structured approach, we identify high-impact IA opportunities, validate them through a working PoC, and deliver a clear, quantified roadmap for scaling IA across the enterprise.

This engagement reduces risk, accelerates decision-making, and provides leadership with tangible evidence of return on investment (ROI) — **before** committing to large-scale automation investments.

## What This Service Delivers

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By the end of the engagement, clients gain:

- **Clear visibility into IA readiness** to use AI, ML, and RPA solutions across people, process, data, and technology.
- **A prioritized portfolio of intelligent automation opportunities**, including quick wins and strategic use cases.
- **A working automation PoC** demonstrating real efficiency and accuracy gains.
- **A quantified ROI and value realization report** based on actual PoC performance.
- **A practical IA roadmap** outlining next steps, timelines, and investment requirements.

All outcomes are grounded in the client's real processes and systems—not theoretical use cases.

### Outcome

Business confidence to invest in intelligent automation — backed by data, demonstrated value, and a clear path forward.

## Our 5-Phase Approach (90 Days)

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- 1. Discovery & Readiness Assessment (Weeks 1–2)**  
We assess current processes, technology, data, and organizational readiness to identify where IA solutions can realistically succeed and deliver value.
- 2. Opportunity Identification & Prioritization (Weeks 3–4)**  
Potential IA use cases are evaluated and ranked using objective criteria such as business impact, feasibility, complexity, and ROI —culminating in the selection of a high-value PoC candidate.
- 3. Proof of Concept Design (Week 5)**  
We design the selected automation use case, define success metrics, and establish a clear technical and business blueprint for implementation.
- 4. Proof of Concept Implementation (Weeks 6–8)**  
A live IA prototype is built and tested within the client environment, with real users validating results and performance.
- 5. Value Realization & Roadmap Development (Week 9)**  
Results are quantified against baseline metrics, ROI is validated, and a scalable Intelligent Automation Roadmap is delivered to client leadership.

## Who This Is For

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This service is ideal for organizations of all sizes that:

- Rely heavily on manual, repetitive, or high-volume processes.
- Are exploring RPA, AI, or workflow automation but want proof before scaling.
- Need executive-level justification and ROI clarity for automation investments.
- Want to move beyond pilots toward a cohesive intelligent automation strategy.

## Why Hilltop Partner Network

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- Platform-agnostic expertise (UiPath, Microsoft Power Automate, Automation Anywhere, Blue Prism, and more).
- Proven consulting methodology with best-in-class assessment and ROI tools.
- Business-led, not tool-led, ensuring automation aligns to measurable outcomes.
- Fast, low-risk engagement model with tangible results in under 90 days.

## Are You Ready to Get Started?

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We can work with you to develop your customized Intelligent Automation Opportunity Assessment and Proof of Concept.

Visit us at [hilltoppn.com/IA](https://hilltoppn.com/IA) or email us at [sales@hilltop.com](mailto:sales@hilltop.com) today to get started.